



Helpful Laser Printer Links:

[Dell vs. HP Competitive Chart](#) (Customer Friendly)[Dell Laser Printer Selling Guide](#)

Helpful Inkjet Printer Links:

[Dell Inkjet Printer Selling Guide](#)

Dell Printer Selling Points Guide - Laser & Inkjet

Printer	No. of Users	Recommended Avg Print Vol	List Price	Pages Per Minute (B&W/Color)	Cost Per Page at 5% coverage per color	Duplex	Network	Wireless	1x17	Add'l Tray Max trays (add. sheets)	Linux Compatible	Mac Compatible	Envelope	Secure Print	Font Cards	Forms (Hard drive)	Duplex Scan	Parallel Interface	Warranty Options	TAA / OCONUS FEDERAL ONLY
Color Printers		7130cdn	10-20	3,000-12,000 pgs	\$2.799	up to 35/35 \$0.017 blk \$0.093 clr	✓	✓	X	✓	2 (+2,100)	✓	✓	Best	✓	X	✓	X	NBD On-Site (1-5 yr)	110V TAA
		5130cdn	10-20	2,000-9,000 pgs	\$1.549	up to 47/47 \$0.010 blk \$0.077 clr	✓	✓	Opt	X	3 (+2,900)	✓	✓	Best	✓	X	✓	✓	NBD On-Site (3-5 yr)	TAA 110v & 220v
		3130cn	5-15	2,000-5,000 pgs	\$549	up to 31/26 \$0.014 blk \$0.095 clr	Opt	✓	Opt	X	1 (+550)	✓	✓	Better	✓	X	✓	X	NBD On-Site (1-5 yr)	TAA 110v
		2130cn	1-10	750-3,000 pgs	\$499	up to 20/16 \$0.028 blk \$0.142 clr	Opt	✓	Opt	X	1 (+250)	✓	X	Better	X	X	X	X	Adv. Exchange and NBD On-Site (1-5 yr)	
		1320cn	1-10	400-1,200 pgs	\$299	up to 16/12 \$0.031 blk \$0.156 clr	X	✓	X	X	X	X	✓	Good	X	X	X	X	Adv Exchange (1-5 yr)	
		1230c	1	300-700 pgs	\$229	up to 17/4 \$0.044 blk \$0.200 clr	X	X	X	X	X	X	✓	Better	X	X	X	X	Adv Exchange (1-5 yr)	
Color Multifunction		3115cn	5-15	1,500-4,500 pgs	\$899	up to 31/17 \$0.014 blk \$0.094 clr	Opt	✓	Opt	X	1 (+550)	✓	✓	Better	✓	X	X	✓	NBD On-Site (1-5 yr)	TAA 110v & 220v
		2145cn	5-20	1,500-5,000 pgs	\$749	up to 21/21 \$0.027 blk \$0.130 clr	✓	✓	X	X	1 (+500)	✓	✓	Best	✓	X	✓	✓	NBD On-Site (1-5 yr)	TAA 110v
		2135cn	3-10	750-3,000 pgs	\$549	up to 16/12 \$0.026 blk \$0.140 clr	X	✓	X	X	X	X	X	Good	✓	X	X	X	NBD On-Site (1-5 yr)	
		1235cn	1-5	300-800 pgs	\$399	up to 17/4 \$0.044 blk \$0.200 clr	X	✓	X	X	X	X	✓	Better	X	X	X	X	Adv Exchange (1-5 yr)	
Monochrome		7330dn	10-20	5,000-16,000 pgs	\$2.799	up to 50 \$0.0097	✓	✓	Opt	✓	2 (+3,000)	✓	✓	Better	✓	X	✓	✓	NBD On-Site (1-5 yr)	
		5530dn	10-20	5,000-35,000 pgs	\$1.929	up to 55 \$0.0153	✓	✓	Opt	X	4 (+4,300)	✓	✓	Best	✓	✓	✓	X	NBD On-Site (3-5 yr)	TAA 110v & 220v
		5350dn	10-20	3,000-12,500 pgs	\$1.519	up to 50 \$0.0100	✓	✓	Opt	X	4 (+4,300)	✓	✓	Best	✓	✓	✓	✓	NBD On-Site (3-5 yr)	
		5330dn	10-20	3,000-12,500 pgs	\$1.099	up to 50 \$0.0103	✓	✓	Opt	X	2 (+2,600)	✓	✓	Better	✓	✓	✓	✓	NBD On-Site (3-5 yr)	TAA 110v & 220v
		5230dn	10-20	3,000-15,000 pgs	\$999	up to 45 \$0.0143	✓	✓	Opt	X	1 (+4,000)	✓	✓	Best	✓	✓	✓	X	NBD On-Site (3-5 yr)	
		5230n	10-20	3,000-15,000 pgs	\$899	up to 45 \$0.0143	X	✓	Opt	X	1 (+4,000)	✓	✓	Best	✓	✓	✓	X	NBD On-Site (3-5 yr)	
		3330dn	5-15	1,000-6,000 pgs	\$599	up to 40 \$0.0165	✓	✓	Opt	X	1 (+550)	✓	✓	Better	✓	✓	X	✓	Adv. Exchange and NBD On-Site (1-5 yr)	TAA 110v & 220v
		2330dn	1-10	600-3,000 pgs	\$299	up to 35 \$0.018	✓	✓	Opt	X	1 (+550)	✓	✓	Better	X	X	X	✓	Adv. Exchange and NBD On-Site (1-5yr)	TAA 110v & 220v
		2330d	1	600-3,000 pgs	\$249	up to 35 \$0.018	✓	X	Opt	X	1 (+550)	✓	✓	Better	X	X	X	✓	Adv. Exchange and NBD On-Site (1-5yr)	
		2230d	1	400-1,500 pgs	\$199	up to 35 \$0.033	✓	X	X	X	1 (+250)	✓	✓	Better	X	X	X	✓	Adv. Exchange and NBD On-Site (1-5yr)	
		1130n	1-10	300-1,200 pgs	\$179	up to 24 \$0.035	X	✓	X	X	X	X	X	Better	X	X	X	X	Adv Exchange (1-3yrs)	
		1130	1	200-700 pgs	\$119	up to 19 \$0.035	X	X	X	X	X	X	X	Better	X	X	X	X	Adv Exchange (1-3yrs)	
Mono Multifunction		5535dn	10-20	5,000-35,000 pgs	\$3.319	up to 55 \$0.0127	✓	✓	Opt	X	1 (+3200)	✓	✓	Best	✓	✓	✓	✓	NBD On-Site (3-5 yr)	TAA 110v & 220v
		3335dn	5-15	2,000-10,000 pgs	\$1.299	up to 40 \$0.0156	✓	✓	Opt	X	1 (+800)	✓	✓	Better	✓	✓	✓	✓	NBD On-Site (1-5 yr)	
		3333dn	5-15	2,000-10,000 pgs	\$999	up to 40 \$0.0156	✓	✓	Opt	X	1 (+800)	✓	✓	Better	✓	✓	✓	✓	NBD On-Site (1-5 yr)	
		2335dn	3-10	500-3,000 pgs	\$449	up to 35 \$0.0175	✓	✓	Opt	X	1 (+250)	✓	✓	Better	X	X	✓	✓	Adv. Exchange and NBD On-Site (1-5yrs)	TAA 110v & 220v
		1135n	1-5	200-500 pgs	\$199	up to 24 \$0.0350	X	✓	X	X	X	✓	✓	Good	X	X	X	X	Adv Exchange (1-5yrs)	
		1133	1	200-500 pgs	Channel Exclusive	up to 24 \$0.0350	X	X	X	X	X	✓	✓	Good	X	X	X	X	Channel Exclusive	
		1125	1	200-500 pgs	\$249	up to 21 \$0.033	X	X	X	X	X	X	X	Better	X	X	X	X	Adv Exchange (1-5yrs)	
						up to \$0.047 blk													Adv Exchange	

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Inkjet Multifunction		V715w	1	500-1000 pgs	\$189	33/30	\$0.123 clr	✓	✓	✓	✗	✗	✓	✓	Good	✓	✓	✓	✓	✗	Adv Exchange (1-3yrs)	
		P713w	1	500-1000 pgs	\$199	up to 33/30	\$0.047 blk \$0.123 clr	✓	✓	✓	✗	✗	✓	✓	Good	✓	✓	✓	✓	✗	Adv Exchange (1-3yrs)	
		V515w	1	500-700 pgs	\$149	up to 33/30	\$0.059 blk \$0.163 clr	✗	Wireless only	✓	✗	✗	✓	✓	Good	✓	✓	✓	✓	✗	Adv Exchange (1-3yrs)	
		P513w	1	500-700 pgs	\$139	up to 33/30	\$0.083 blk \$0.186 clr	✓	Wireless only	✓	✗	✗	✓	✓	Good	✓	✓	✓	✓	✗	Adv Exchange (1-3yrs)	
		V313w	1	500-700 pgs	\$119	up to 33/30	\$0.083 blk \$0.186 clr	✗	Wireless only	✓	✗	✗	✓	✓	Good	✓	✓	✓	✓	✗	Adv Exchange (1-3yrs)	
		V313	1	500-700 pgs	\$99	up to 33/30	\$0.083 blk \$0.186 clr	✗	✗	✗	✗	✗	✓	✓	Good	✗	✗	✗	✗	✗	Adv Exchange (1-3yrs)	

See "Laser Printer Selling Guide" on SalesEdge for soft copy. Last Updated 6/4/10